

October 10, 2008

Intrinsyc Software International Inc. (ICS-T, \$0.14)

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Rating: SECTOR OUTPERFORM; 12-Month Target: \$1.10; Risk: SPECULATIVE

Impact: Positive

Event: Shanghai RagenTek Launches First Soleus™-Powered Smartphone

- Shanghai RagenTek Communication Technology, a leading China-based GSM/GRPS and smartphone solution provider, launched a SoleusTM-powered smartphone named Cronus in China.
- This represents the first SoleusTM-based product launched by Intrinsyc's unnamed silicon vendor customer. Intrinsyc recently announced that a GPS handheld solution, the Mio Moov 380, was shipping in Taiwan. The Quanta Computer product remains on schedule for Q4/08, and the Samsung Semi products continue development.
- In addition to utilizing Intrinsyc's SoleusTM OS, Shanghai RagenTek has licensed Winwap Technologies' mobile internet browser and multimedia messaging software. This is RegenTek's first device that uses Winwap's software on the Windows CE-based SoleusTM platform; we expect more products to follow.

Implications: Positive; Intrinsyc can begin to generate royalty-revenues from a second SoleusTM-based product. We expect revenues to be realized in Q4/08, with a ramp in early 2009. This product; coupled with the Mio, Quanta, Microstar 5608 and Samsung Semi products; positions Intrinsyc for strong growth potential when revenues are realized and ramp throughout late 2008 and 2009.

Valuation: From a valuation perspective, Intrinsyc is trading at a discount to the Haywood Global Software Universe based on our CY2009/CY2010 estimates (EV/Sales: '09: 0.1x versus 1.6x, '10: 0.1x versus 1.4x). Our DCF-based target of \$1.10 is based on a 10% discount rate and a terminal 10x EV/EBITDA multiple. We see the recent selloff as a prime buying opportunity for this quality company.

Last Research: September 23, 2008

| Target Price | \$1.10 | 52-Week High / Low | \$1.30 / \$0.13 |
|-----------------------|-------------|-----------------------|---------------------|
| Current Price | \$0.14 | Shares O/S | 162 million (basic) |
| Return (incl. dist'n) | 686% | | 191 million (F/D) |
| YTD Performance | -85% | Market Capitalization | \$22.7 million |
| Dividend / Yield | 0.0% | Enterprise Value | \$1.2 million |
| | | Daily Volume | |
| Risk Profile: | Speculative | (3 mo avg) | 260K |
| Forecast Risk | High | Currency | C\$ unless noted |
| Financial Risk | High | Company Web Site v | www.intrinsyc.com |
| Valuation Risk | High | CEO G | lenda M. Dorchak |
| | • | | |



Source: Bloomberg







Intrinsyc Software International Inc. Ticker Rating: Sector Outperform Price Shares O/S (M) 191.0 Market Cap. (\$M): \$23 Target: \$1.10

Alpha: Product delivery in Taiwan, China and EMEA will provide positive synergy and momentum to future licensing deals

phones and converged devices

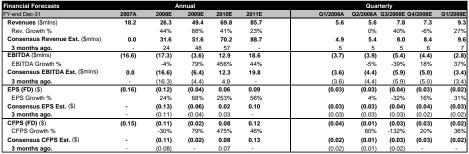
Investment Brief - The company's mobile software products, engineering services, and years of expertise help OEMs, service providers, and silicon providers deliver compelling wireless products with faster time-to-market and improved development cost. Intrinsyc is a Microsoft Windows Embedded Gold Partner, the 2007 Windows Embedded Excellence Award winner for System Integrator, and a Symbian Platinum Partner.

Catalysts - Continued design wins, two have been announced so far, should drive royalty revs.

Risks - Handset mftrs and OEMs decide not to go with Windows CE platform; slow shipments delay royalty stream

Recent Financings: Equity Offering Feb 2008 - 28.6M @ \$1.05 Past Equity Offering May 2007 - 33.3M @ \$0.60

Management: Glenda Dorchak, Chairman & CEO; George Reznik, CFO; Tracy Rees, COO



*All consensus numbers are from Capital IQ, covered comp. es are denoted by

| | **** | | | |
|-------------------------|------|--------|--------|--------|
| Valuation Metrics | 2006 | 2007 | 2008 | 2009 |
| EV/EBITDA - Current | NM | NM | NM | NM |
| Est. EV/EBITDA - Target | | | NM | 14.6x |
| EV/SALES - Current | 1.9x | NM | 0.2x | 0.1x |
| Est. EV/SALES - Target | | | 7.2x | 3.8x |
| Current, 1-Year, 2-Year | | | | |
| DCF Target | | \$1.01 | \$1.10 | \$1.21 |

| Analyst Ratings: Capital IQ | | Potential Upside |
|-----------------------------|--------|------------------|
| Average Target | \$0.78 | 454% |
| Median Target | \$0.80 | 471% |
| Sector Outperform | 6 | |
| Sector Perform | 0 | |
| Sector Underperform | 0 | |
| # of Analysts | 6 | |

| Comparables | Stock Pric | е | Pot. | | EV/Sales | | EBITDA | Margin | P/ | E | EV/E | BITDA |
|---------------------------------------|------------|---------|--------|------|----------|------|---------------|--------|-------|-------|-------|-------|
| | Today | Target | Return | 2008 | 2009 | 2010 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 |
| *Intrinsyc Software International Inc | 0.14 | 1.10 | 686% | 0.2x | 0.1x | 0.1x | -66% | -7% | NM | NM | NM | NM |
| Esmertec AG | 6.01 | 10.00 | 66% | 2.7x | 2.1x | 1.9x | 9% | 13% | NM | NM | NM | 16.1x |
| Access Company, Ltd. | 122,900 | 266,333 | 117% | 0.9x | 0.8x | 0.6x | 6% | 10% | NM | 25.8x | 14.1x | 8.3x |
| Opera Software ASA | 13.05 | 23.50 | 80% | 2.4x | 1.7x | 1.3x | 14% | 19% | 29.5x | 17.1x | 16.7x | 9.2x |
| BSQUARE Corp. | 2.85 | NM | NM | NM | NM | NM | NM | NM | NM | NM | NM | NM |
| Smith Micro Software Inc. | 5.30 | 10.64 | 101% | 1.4x | 1.2x | 1.0x | 16% | 21% | 9.4x | 6.8x | 8.7x | 5.6x |
| Infraware Inc. | 11,700 | 25,000 | 114% | 3.2x | 2.4x | 2.0x | 30% | 39% | 14.2x | 8.1x | 10.5x | 6.3x |
| Acrodea Inc. | 137,800 | 491,000 | 256% | 2.1x | 1.5x | 1.4x | 28% | 36% | 23.5x | 13.3x | 7.4x | 4.2x |
| Average | | | | 2.1x | 1.6x | 1.4x | 17% | 23% | 19.1x | 14.2x | 11.5x | 8.3x |

*All consensus numbers are from Capital IQ, covered companies are denoted by *

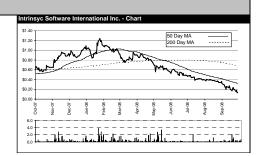
| Historical Valuation Parameters | EV/E | BITDA | P/0 | CF. | EBITDA | Growth | EPS G | rowth | Sales C | Frowth | Retur | ns % |
|---------------------------------------|-------|-------|-------|-------|--------|--------|-------|-------|---------|--------|-----------|------|
| 3-Yr Avg. | NTM | TTM | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | Last 3mtl | YTD |
| *Intrinsyc Software International Inc | NM | NM | NM | NM | 4% | -79% | 24% | 68% | 44% | 88% | -70% | -85% |
| Esmertec AG | 5.2x | NM | 42.9x | 17.7x | 189% | 100% | 89% | 119% | 26% | 30% | -40% | -45% |
| Access Company, Ltd. | NM | 17.3x | 21.4x | 17.3x | -32% | 71% | 103% | NM | 4% | 13% | -34% | -76% |
| Opera Software ASA | NM | NM | 25.5x | 15.2x | NM | 82% | NM | 73% | 47% | 37% | -47% | 1% |
| BSQUARE Corp. | NM | 3.3x | NM | NM | NM | NM | NM | NM | NM | NM | -36% | -58% |
| Smith Micro Software Inc. | 13.9x | NM | NM | NM | 115% | 56% | NM | 38% | 37% | 19% | -19% | -37% |
| Infraware Inc. | 14.1x | NM | 11.7x | 7.1x | 42% | 67% | 51% | 76% | 36% | 30% | -26% | -27% |
| Acrodea Inc. | NM | 8.3x | 11.4x | 6.1x | NM | 75% | NM | 76% | NM | 37% | -33% | -60% |
| Average | 11.1x | 9.7x | 22.6x | 12.7x | 78% | 75% | 81% | 76% | 30% | 28% | -33% | -43% |

*All consensus numbers are from Capital IQ, covered companies are denoted by *

| Intrinsyc Software | | | | | | | | | |
|--|--------------|--------------|-------------|-------------|-------------|--|--|--|--|
| Discounted Cash Flow Analysis (FY-End Dec, US\$) | 2007 | 2008 | 2009 | 2010 | 2011 | | | | |
| Modeled Units Shipped | 125,000 | 312,500 | 4,781,250 | 9,375,000 | 12,687,500 | | | | |
| Revenue (\$) | 19,705,794 | 26,286,718 | 49,435,000 | 69,812,094 | 85,699,553 | | | | |
| Revenue growth | 2% | 38% | 88% | 41% | 23% | | | | |
| EBITDA (\$) | (13,434,798) | (17,296,226) | (3,628,451) | 12,926,226 | 18,574,714 | | | | |
| EBITDA Margin | -70% | -66% | -7% | 19% | 22% | | | | |
| Amortization (\$) | 797,385 | 909,415 | 1,359,610 | 1,430,265 | 1,501,432 | | | | |
| EBIT (\$) | (14,232,183) | (18,205,641) | (4,988,062) | 11,495,961 | 17,073,282 | | | | |
| NOPAT [EBIT *(1- effective tax rate)] | (14,512,370) | (18,341,551) | (4,988,062) | 11,495,961 | 17,073,282 | | | | |
| Plus Amortization (\$) | 797,385 | 909,415 | 1,359,610 | 1,430,265 | 1,501,432 | | | | |
| Less Capital Expenditures (\$) | (562,912) | (861,999) | (790,960) | (837,745) | (1,028,395) | | | | |
| Capital Intensity | 0 | 0 | 0 | 0 | 0 | | | | |
| Net Working Capital Changes | 303,368 | 3,331,784 | 3,609,342 | (1,904,879) | 160,715 | | | | |
| Terminal Value | | 215,084,322 | 215,084,322 | 215,084,322 | | | | | |
| Equity Value | | 182,328,060 | 209,404,566 | 230,401,642 | | | | | |
| DCF Value | | 101 | 110 | 121 | | | | | |

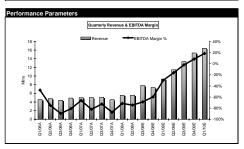
Source: Haywood Securities Inc., Company Reports, Target, Return and Forecasts are Consensus Based Using Capital IQ.

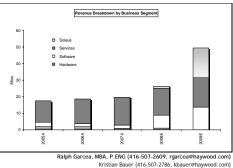
Source: Haywood Securities, Capital IQ (* denotes Haywood covered companies)



| Key Statistics | | | | |
|---|------------|-----------------------------|-------------------|--|
| Price / Target / Return | \$0.14 | \$1.10 | 685.7% | |
| 52wk Hi / Lo | | \$1.30 | \$0.13 | |
| Shares O/S (mlns) | | | | |
| Basic / F.D. | | 161.9 | 191.0 | |
| Float | | | 150.2 | |
| Cash Burn (mths) / Dividend | Yield | 1.3 | 0.0% | |
| Short Interest / as % of Float | t | 0.0 | 0.0% | |
| Daily Volume (3-Mth. Avg. ml | ns) | | 0.26 | |
| Market Cap. / Enterprise Val | ue (mlns) | 22.7 | 1.2 | |
| Cash / Debt (mlns) | | 21.5 | 0.0 | |
| Cash / Shr & Net Cash / Shr | | \$0.13 | \$0.13 | |
| Tang. Book Value / Share | | | \$0.23 | |
| Company CEO / Website | Glenda N | Dorchak | www.intrinsyc.com | |
| Top Holders: | | | | |
| Camlin Asset Managemer | | 4.5% | | |
| IG Investment Manageme | 2.6% | | | |
| Gruber & McBaine Capita | l Manageme | ent, LLC | 1.1% | |
| Ownership: | | | | |
| Management Control (Proxy |) | 1.7 M | 1.0% | |
| • | | | *O | |

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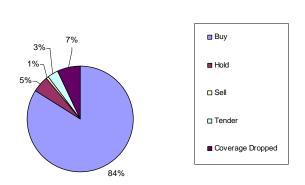
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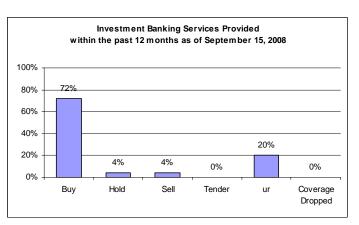
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